

**Greater Georgetown Chamber of Commerce
Board of Director's Meeting
December 2, 2009**

Minutes

Participants

Board Members: Helen Kruger, Buzz Matthews, Jeanne Dukes, Linda Price, Garry Killmon, Lit Dryden, John Rieley, Ray Hopkins, Rich Warfield, Joan Tyndall, Bernice Edwards, Bill Taylor, Jamie Megee and Debbie Hartstein

Also Present: Karen Duffield, ED

Topic	Details	Action Items
Welcome	Meeting was called to order by Debbie Hartstein	
Approval of the Minutes	The November 4 th minutes were emailed and Debbie asked for approval and/or discussion	Motion made by Ray, second by Buzz. Motion carried
Treasurer's Report	The Treasurer's Report was emailed and Debbie asked for approval and/or discussion of the Treasurer's Report & Balance Sheet. There was a question about the expenses for the parade, and it was indicated that the expenses are pretty much set except for the helium, which will not be known until parade night	Motion made by Ray and second by Jamie. Motion carried.
Economic Development	Lit said today's meeting had no scheduled speakers and was used as a roundtable discussion. Buzz & John indicated that the same economic issues discussed over the past months are still coming to light and how there seems to be a lot of stonewalling by local, county & state agencies, especially DelDot for businesses trying to come to DE & most importantly Sussex County. It was indicated that the Chamber needs to get behind an effort to seek help from the legislature. Debbie thanked Lit for his service with the Economic Development Council as Randy Cash will be taking over come January.	A motion was made by Jeanne for Karen to draft a letter, with input from Buzz, John, Lit & other members of ED to the Governor, outlining the issues as we see them. Second by John. Motion Carried
Scholarship	Garry asked if the Scholarship Committee could possibly look at making earmarking funds to Del Tech's book fund (an approximate amount of \$700.00 was discussed) or for other book purchase programs, in the event there is not a worthy candidate. Joan indicated that we did have some issues with the recipients this year & how & when they wanted their checks. Everyone thought this would be a good idea and will be further looked at when the scholarship committee meets.	
Parade Committee	Chair Ray Hopkins said things are on track, something that might impact our parade is that Milton cancelled theirs, scheduled for 12/2. Joan indicated that she had already received a call from a participant. Karen indicated that she has reached out to Denny so that she can let him know, GT is an option for those that still want to participate in a	

	<p>parade. Those that do come, will be placed at the back of the line. Currently there are 108 entrants including fire companies. Jay Stevenson has reviewed the lineup and made some changes, Joan has made those changes and sent back to Jay, of which he has made the final approval. All judges will have the lineup in order of category and how they will be lined up. Ray gave a hats off to Jeanne for her assistance and Jeanne gave a hats off to Joan and Karen.</p>	
Nominating Committee	<p>Chair Linda Price said each member has been emailed the “recommended” Slate of officers and Directors for 2010, as is also included in Board packages. There was some discussion on who the newer members were and what their involvement may be. Linda talked about David & Jeff and their enthusiasm to serve, Joan & Karen talked about Art & Manaen. The discussion was where they worked, some previous Chamber involvement, where they were from etc. The slate will now go to a membership vote at the 12/9 breakfast. Installation is at the Christmas Party on 12/10 @ 6 pm</p>	<p>Motion was made by Helen to accept the Slate, 2nd by Lit. Motion carried.</p>
Membership	<p>Chair Helen Kruger reported that we currently have 438 members with 15 new (from membership drive). Helen also provided the Collections Report and asked if anyone could possibly help. Bramble Construction is on a payment plan, Dr Maya has indicated he is not renewing. Joan indicated that Dr Abood wants to join as well as others from his center location. Helen indicated that the Odays want to join, as well as Billie Nichols, Mike Johnson’s step daughter will be joining. Karen indicated that she is currently getting bids for the new membership directory to be printed in early March. This is a 2 year book and is only open to fully paid members or those on a payment plan, which is a great incentive during the drive to get new members.</p>	<p>Motion was made by Helen to extend membership drive offer to the first of the year. 2nd by Lit. Motion carried.</p>
Christmas Party	<p>Karen advised that all is on track for the Christmas Party. Norma is contacting those board members who have not yet RSVP’d. Remember to bring non-perishable items and mittens & hats for children. Jeanne also asked for help with new or barely used coats for children under 4</p>	
2010 Breakfasts/Lunches	<p>Karen indicated proposals have been received from The Brick and Georgia House/Cheer. It was decided to leave the breakfasts at the Brick and for Karen and Ray to make a decision on the lunches between Cheer & Del Tech, once Karen has had an opportunity to talk with Terry Johnson (Del Tech) who is due to retire soon and has been instrumental in the deal the Chamber has been getting in not having to pay for audio/visual equipment. Buzz provided Lynn Faucett’s name who is in charge of Facilities at the college to see if maybe he can help. We are set with our January luncheon in case the lunch meeting place has not been decided by then. We do not want to spend any more money than currently.</p>	

Mixers	If anyone has a suggestion for mixers for 2010, let Karen know. Karen has indicated that Barton's Rentals in Seaford want the summer mixer and Linda indicated that Delaware National wants the Decadent Dessert mixer. Debbie indicated that there is a possibility of a joint mixer with the Milton Chamber at Irish Eyes, more to follow	
2011 Chicken Festival	Karen indicated that the Letter of Intent needs to be out by 12/8 to the Delmarva Poultry Assoc. This Letter puts GT in the running for the event, but there is a 98-99% chance we will be selected as this is where DPA wants to hold the event due to historical reasons. The Town of GT has agreed to support the Festival but not at Delmarva CHS due to traffic issues at that intersection. Another location suggested by the Town is the Marvel Museum which would be ideal, IF, the lot across from the Museum where the new development, Oaks of GT is to be built. The owner has been contacted, but with no response as yet. There was a lot of discussion concerning the event and the labor involved for an event of this magnitude. Jeanne will meet with Karen to get and go over materials that DPA has provided. Karen reminded everyone that this is a 62 year old event and that DPA has every timeline and job down to a science. In addition, we were reminded that this is not JUST a Chamber event, it will take all agencies and organizations involvement, including non profits, Rotary Clubs etc. Karen was directed to proceed with the Letter Of Intent	
New Business	Joan indicated that her and Karen would like the Chamber to purchase 2 new pieces of equipment, a laminator (for use in all the signs, etc, currently we are using Joan's small one) & a projector(which can be used for Power Point demonstrations, Partnership program etc) both of which can be purchased for \$600.00. Joan indicated that we currently have a budget for supplies of \$1000, of which only \$200 has been used. She asked if we would approve using the surplus to purchase the new equipment.	A motion was made by Lit to use the surplus supply budget to purchase a laminator & projector. 2 nd by Helen. Motion carried
Thank You	Ray thanked Debbie for her leadership of the Chamber over the past year and the departing board members, Garry Killmon, Jamie Magee, Rich Warfield & Kyle Morgan	
Adjourn		Motion made by Ray, 2 nd by Linda. Motion carried
New Meeting		January 6, 2010 @ 4 pm is next board meeting. 1 st meeting of the 2010 Officers and Directors

