



ON TRACK

"Linking business with community"

GREATER GEORGETOWN CHAMBER OF COMMERCE

GEORGETOWN FALL FESTIVAL A SOARING SUCCESS

Wings & Wheels 2009-A Georgetown Festival "had it all" and "none of it!" An estimated 4500 visitors came to enjoy over 40 vintage WWII aircraft, nearly 250 classic cars, 50 craft & food vendors, WWII encampments, children's games, pumpkin & costume contests, and all-day entertainment on Oct. 31st -with hardly a drop of rain to interrupt the festivities!

The Chamber was enormously pleased with the turn-out at this second year event, and expects that the festival will only grow in amusement and prestige. The Chamber's main objective was to create a shoulder season event that would showcase the Sussex



County Airport and Georgetown, and eventually attract overnight visitation to the area. We think we are on the right course to realizing that goal- and look forward to the many Wings & Wheels festivals that are destined to take off in the future.



December 2009

EVENTS TO NOTE

Economic Dev. Mtg.

Train Station
Wednesday, Dec. 2
12:00 Noon
Lunch Provided

Board Meeting

Train Station
Wednesday, Dec. 2
4 p.m.

Christmas Balloon Parade

Town of Georgetown
Thursday, Dec. 3
7 p.m.

Chamber Breakfast

Brick Hotel
Wednesday, Dec. 9
7:30 a.m.

Christmas Party

CHEER Center
Thursday, Dec. 10
5:00 p.m.—8:00 p.m.

NO Dec. Lunch

Chamber Office Closed

Dec. 23, 24 & 25

HAPPY HOLIDAYS!

TWO NOTABLES 'FLY-IN' AT WINGS & WHEELS 2009



Wings & Wheels 2009-A Georgetown Fall Festival brought Amelia Arehart (aka Julie Wheatley , Dir. Sussex County Eco. Dev. Office) out of her seclusion, and made Capt. Willey of WBOC fame descend from the skies. These aviators were onlookers to the nearly 40 pilots that participated in the 'fly-in' at the Chamber's event on October 31, 2009.

WELCOME NEW MEMBERS

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 Georgetown, DE 19947
 302-855-0762
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 302-645-9790
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 105 Union Street
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 302-684-8889
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 The Lighthouse Cove * Wal-Mart * WBOC & FOX 21



FINAL THOUGHTS FOR 2009...

from the President, Debbie Hartstein

Dear Fellow Chamber Members,

WOW! What a year I've had as President of the Greater Georgetown Chamber of Commerce. I have had many volunteer jobs over the past 20 years between my church, insurance organizations, Little League, etc. , but I have never had so much help and seen such enthusiasm than I have this year. We should all be so proud of our Chamber and all that we have accomplished over the years.

I would like to extend my sincere gratitude to many of the key people who have helped run this organization for me this year. Our staff, Karen, Norma and Kathleen, keep the wheels of the Chamber greased and chugging along, and their dedication and hard work is exceptional and beyond the call of duty. Joan Tyndall is another exceptional member of our Chamber who goes beyond the call. Not only does she handle all accounting details as Treasurer, she is also our resident web-master, and must be on most every Chamber committee and is always thinking of great ideas to help our cause. Of course, the other Committee Chairs who have stepped forward during the year and done exceptional work should also be recognized; Ashley Hoban (*Easter Egg Hunt*), Kyle Morgan (*Wings & Wheels*), Linda Price (*Nomination & Decadent Dessert*), Jamie Magee (*Scholarship*), Ray Hopkins (*Christmas Parade*), Jeanne Dukes (*Decadent Dessert & Christmas Parade*), Rich Warfield (*VIP Partnership & Ambassador Programs*), Bernice Edwards (*Personnel*), Helen Kruger (*Membership*), Garry Killmon (*Mixers*) and Lit Dryden (*Economic Development Council.*) How could we not be exceptional with this exceptional group!

With the economy tight and budgets getting even tighter, I am so thankful that our community remains strong and gets even stronger because of a closeness born of personal and professional associations. While I have a deep feeling of satisfaction about what has been accomplished this year, I am looking forward to stepping down and 'passing the gavel' to Ray, knowing that like our whole Chamber did this year, he will do an exceptional job in 2010.

Thank you and God Bless.

Debbie Hartstein, President GGCO



WINGS & WHEELS WINNER TAKES FLIGHT



Shirley Given of Lewes was the lucky winner of a free plane ride courtesy of Georgetown Air Services after her name was drawn from among the nearly 200 completed survey cards that were collected at the *Wings & Wheels 2009* festival. Given won a 30 minute sightseeing tour on a Cessna 172 for three, piloted by Garret Dernoga, owner of Delmarva Aviation Services at the Sussex County Airport.

Pictured: Winner Shirley Given, Rena Wiest, Garrett Dernoga and Mary & Ed MacDonald

MORE FUN at WINGS & WHEELS 2009



RIGHT- Karl Haller (Haller & Hudson) and wife, Mary dressed in 'suds duds' for the Costume Contest and represented one of the Chamber's newest members-16 Mile Brewery. CHEERS!



LEFT- Jeanne Dukes (Nemours Health & Preventive Services) dressed as "Genie" and Donna Koskey (Chardon Jewelers) as the festival's honorary heifer, were in fine form for a karaoke duet.



LEFT- Worth another mention-Julie Wheatley (SC Economic Development Director) had, by far, the Best Themed costume attired as Amelia Arehart. When not posing as the ever-elusive aviatrix, Julie was a dedicated member of the *Wings & Wheels 2009* Planning Committee.

RIGHT- Donna Koskey is UDDERLY adorable in and out of costume, and the Chamber thanks Chardon Jewelers for sponsoring the Pumpkin Carving & Costume Contests at *Wings & Wheels 2009*.



RIGHT/LEFT- The *Wings & Wheels* Costume & Pumpkin Carving Contests attracted some enthusiastic and creative entries. "The Red Baron" at right- just missed the judging deadline, but it would have been a strong contender for Best Themed decorated or pre-carved pumpkin.



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2009 Wings & Wheels Volunteers




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2009 Wings & Wheels Volunteers

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OUT AND ABOUT IN GEORGETOWN...

 The Georgetown Chamber of Commerce, in concert with the Small Business Development Center, hosted Sussex County's Town Hall Meeting by request of the Small Business Caucus, led by State Reps. Daniel Short and Bryon Short. Nearly 100 small business owners and leaders gathered at the Possum Point Theatre in Georgetown to voice their concerns, comments and suggestions to the ad hoc committee, which included Rep. Gerald Hocker, Rep. Dave Wilson, Rep. Bryon Short, Rep. Pam Thornburg, Rep. Ruth Briggs King, Rep. Danny Short and Sen. Gary Simpson. The bipartisan caucus seeks to change regulatory issues and policies that are counterproductive to small business through legislation.



Above Chamber member, Matt Haley, owner of Fish On! and several other popular local restaurants, voiced his suggestions at the Town Hall Meeting.



Left: Small Business Caucus Ad Hoc Panel at Sussex County's Town Hall Meeting.

OUT AND ABOUT IN GEORGETOWN...



Left: Debbie Hartstein (*Chamber President*) presents Scott Kemerling, (*Principal, Delmarva Christian HS*) with a plaque of appreciation for being Guest Presenter at the Chamber's November Breakfast at The Brick Hotel.



Below: The Chamber hosted a Ribbon Cutting for the Community Legal Aid Society, Inc. on Nov. 23rd to celebrate its expansion of offices in Georgetown. A great turn-out from local, county & state dignitaries, and Chamber representative was seen, and CASI organized a beautiful and delicious reception everyone!



Community Legal Aid Society



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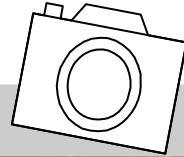
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OUT AND ABOUT IN GEORGETOWN...



Above: Randall Cash (Automated Copy) presents Benny Peta, General Manager of *Sussex Pines Golf & Country Club* and host of the Chamber's Nov. Mixer, with a plaque of appreciation.



Above: Toby and Carol Givens (Given's Flowers) and Michelle Grogan (First State Disposal) congratulate David Mueller (Alarm Engineering) who was the lucky winner of the 50/50 drawing at the Chamber's Nov. Mixer.



THANKS FOR DONATING A DOOR PRIZE!

Artesian Water,
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Bank of Delmarva
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Edward Jones
Kathleen Mosby (FSCAA)
Money Mailer



SUSSEX PINES COUNTRY CLUB CLOSES OUT CHAMBER'S MIXERS IN 2009

Benny Peta, *Sussex Pines Country Club*; Garry Killmon, *Sharp Energy*; Joan Tyndall, *Sergovic & Carmean*; Linda Price, *Delaware National Bank*; Helen Kruger, *Kruger Trailers*; Toby & Carol Givens, *Givens Flowers*; Laura Rogers & Doris Shenton, *Morning Star Business Report*; Nancy Weldin, *Artesian Water*; David Mueller, *Alarm Engineering*; John Rieley, *Edward Jones*; Kevin Loftus, *La Red Health Center*; Tony & Michelle Grogan, *First State Disposal*; Don Kellicutt, Teresa Rogers & Mary Hill, *Wilgus Associates*; Al Morris, *Delaware Hospice*; Jan Fraipont, *Embrace*; Marcie Urgo, *Children & Families First*; David & Debby Quinn, *Money Mailer*; Art & Lisa Blanchette, *A-Lert Motivations*; Sky Brady, *DJ Sky Brady*; Bob Wheatley, *The Whayland Group*; Julie Wheatley, *Sussex County Economic Dev. Office*; Scott Rukowicz, *Bank of Delmarva*; Ben Galvary, *Jefferson, Uriane, Doane & Sterner*; Larry Fontain, *Progar*; Rosalie Walls, *Sussex County Return Day*; Manean Robinson, *Law Office of Kim DeBonte*; Thomas Brown, *Nanticoke Memorial*; Carlos Casas, *The Rock Team*; Toby McClure, Jo Colburn, Evelyn Doolittle, Neut & Thelma Tyndall, *Citizen Members*

CELEBRATING OUR MEMBERS & OUR MEMBERSHIP



Photograph by Jared Castaldi
of *Delaware Today*

Our own Lynn Lester of Georgetown is featured in the December issue of *Delaware Today* which is highlighting "Women in Business." Lynn has not only been involved in the Chamber this year as its Tourism Representative on the Southern Delaware Tourism Board, but she has also provided her beautiful Brick Hotel as

Lynn Lester—*from Delaware Today, December Issue*

Lynn Lester never dreamed she'd run an inn, let alone one listed on The National Register of Historic Places. "I was looking at retirement and thought I'd enjoy years of doing nothing," she says. Instead, the former educator bought the 173-year-old Brick Hotel in Georgetown—where she ended up doing everything. In January 2007 she embarked on a multimillion dollar renovation to combine historic integrity with modern amenities. She opened on Return Day 2008 to capitalize on Vice President-Elect Joe Biden's presence. In only a year, online bookings have increased 50 percent, and the newly named Brick Hotel on The Circle is attracting a prime market of attorneys visiting for Chancery Court hearings and other business. Lester is building partnerships with local chambers of commerce, and advertising in metropolitan areas such as Baltimore, Washington, D.C., Philadelphia and New York.

the venue for the Chamber's Breakfast Meetings in 2009. Lynn was a key "cheerleader" for and supporter of the GT Boys & Girls Club's bid to win Ellen's "Wacky Chair" Contest," which they eventually did win. Yea Lynn!

~ Don't Miss the Installation of 2010 Officers & Directors ~
~ 6:00 PM at the Christmas Party ~



**CELEBRATE THE HOLIDAYS AT THE
CHAMBER'S ANNUAL CHRISTMAS PARTY
DECEMBER 10, 2009**

.....

Free to One Member & Guest
Additional Guests are Invited for \$15 each
Complimentary Beer, Wine & Soda
Cash Bar Available

A Feast of Appetizers
Roasted Sirloin, Scallops with Bacon,
Ham & Biscuits, Mini Crab Cakes & Steamed Shrimp
Fruit, Vegetable & Cheese Assortment
Desserts & Pretzel Salad

Entertainment
Sky Brady

.....

5:00 PM - 8:00 PM **CHEER CENTER** **RSVP 856-1544**



FROM THE DIRECTOR'S CHAIR...

December is a month of endings & beginnings for the Chamber. It marks the end of a busy year for us with the *Christmas Balloon Parade & Annual Christmas Party* scheduled and it also ushers in the beginning of a new "administration" for the Chamber, with its election and installation of 2010 Officers & Directors. For me, December is also a time of reflection.

I believe the Chamber's most valuable benefits can be realized in the enormous opportunities it affords its members to network with each other. Every Wednesday of every week, of every month, all year, we have either a Breakfast, Lunch, Mixer or Economic Development Meeting scheduled where members (and non-members) can come to get well informed, self-promote, build partnerships, and be well fed to boot!

So in my final newsletter comments of the year, I would like to begin with offering thanks to our **Breakfast Speakers:** Patricia Rivera-Hook PR Group; Sen. Joe Booth; John Downes-Insurance Market; Joan Deaver-SC Council; Gene Dvornick-Town of GT; Mary Buccchignano-Identity Theft; Buzz Matthews-Boys & Girls Club; Lisa Yeager-DART RideShare; David Tidwell-VFW; Gary Morris-GT Ambulance Service; Scott Kemerling-Delmarva Christian HS; and Michael Shockley-United Way.



And to **Our Lunch Presenters:** Bill Pfaff-SBDC; Linda Parkowski-Office of Tourism; Julie Wheatley-SC Economic Development; Steven Rose-Nanticoke Health Services; Scott Thomas-So. DE Tourism; Chuck James-DE State Chamber; Scholarship winners/Non-Profits; Gov. Jack Markel; Insurance Seminar panelists; and Ruth Briggs King-SCAOR & newly elected 37th District Representative.

I would also like to recognize our 2009 **Mixer**

Hosts: Bayhealth Family Practice; The Jefferson School; Kim DeBonte Law Offices; Delaware National Bank; Edward Jones Investments; The Brick Hotel; Barton's Grand Rental; Comfort Inn & Suites; Barry Joseph Construction; Lighthouse Landing; and Sussex Pines Country Club. We also had the great fortune to have Sen. Tom Carper; the Dir. of DEDO, Alan Levin, and the Small Business Caucus as **special guests** at our **Eco. Dev. Council**

Meetings, and we thank them, as well. We are, of course, very grateful to The Brick Hotel, Del. Tech/the Lighthouse Cove, CHEER/Georgia House, the Georgetown Train Station and Possum Theater for providing us with the venues & menus that contained & sustained us during all these occasions.

I will end my comments this December where I should have begun, with thanking all our Chamber members for making 2009 so productive and purposeful, and for inspiring me with great hope for 2010. **Happy Holidays!** Karen Duffield, Exec. Dir.



Share an afternoon of Holiday CHEER with
The CHEERful Notes Glee Club in Christmas Concert
Tuesday, December 15, 2009- 1:00 P.M. at
The CHEER Community Center, 20520 Sand Hill RD.- Georgetown
Admission is FREE—Canned good donations for senior citizens accepted



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Linking Business with the Community



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